

Alibaba.com Verified Supplier



Assessment Report

Presented to

Guangdong Switek Technology Co., Ltd.

广东思为客科技股份有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Same Legal Representative <input type="checkbox"/> Cooperation Partner
Company Address	Nanwei Industrial Park, Tangbian, Chashan Town, Dongguan City, Guangdong Province, China
City / Country:	Dongguan / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	switekrobot
Gold Supplier Company Name:	Guangdong Switek Technology Co., Ltd.
Contact Person:	Ms. Debao Lu
Phone Number:	0086-15814273199
Fax Number:	N/A
Email:	sales33@switek.com.cn
Website Address (URL):	http://switek.en.alibaba.com

Service Provided by TÜV Rheinland

Report No.: 22648171_P+T





Report Number:	22648171_P+T	Assessment Type	Production Trading Assessment
Date of Assessment:	28/Oct./2021	Report Date:	28/Oct./2021
Assessor's Name:	Shengqian Luo	Validity Period:	29/Oct./2021 -- 28/Oct./2022
Reviewed By:	Lihua Wu	Online Verification:	https://assessed-suppliers.chn.tuv.com

Important Notes:**TÜV Rheinland's Disclaimer:**

This report reflects our findings for the particularly concerned company on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other than the party for whom this report has been specifically issued is hereby informed that the general conditions of service of TÜV Rheinland's contain liability limitation provisions.

Alibaba.com's Disclaimer:

This report has been independently prepared by a third party verification agency. The report is provided on an "AS IS" and "AS AVAILABLE" basis. The information contained in the report may change without notice and no obligation is assumed to update the information after publication. Alibaba (including its affiliates) is not involved in the preparation of the report. Publishing of the report by no means means that Alibaba endorses or recommends the report. Therefore, Alibaba cannot be held responsible for any inaccuracy or omission in the report.

To the maximum extent permitted by law, Alibaba expressly disclaims any warranty, expressed or implied, in regard to the report, including any implied warranty of merchantability, fitness for a particular purpose or non-infringement. Your use of or reliance on this report will be at your own discretion and risk. To the maximum extent permitted by law, in no event shall Alibaba be liable for any party for any direct, indirect, punitive, incidental, special or consequential damage costs, expenses, legal fees or losses or any damages whatsoever arising out of or in any way connected with any use of the report even if advised of the possibility of such damages.



Contents

Section 1: Company Overview.....	5
1.1 Legal Validity.....	5
1.2 Company Building Information	5
Section 2: Human Resources	6
2.1 Company Chart	6
2.2 Employee Headcount	6
2.3 Management	6
Section 3: Current Export Situation	7
Section 4: Export Business Capacity.....	8
4.1 Market Distribution (Previous 12 Months)	8
4.2 Main Clients	9
Section 5: Production Capacity	10
5.1 Annual Production Capacity (Previous Year).....	10
5.2 Production Capacity.....	10
5.3 Production Machinery	10
5.4 Testing Machinery	10
5.5 Subcontractors	10
Section 6: Quality Assurance	12
6.1.1 Quality Management System Certification	12
6.1.2 Product Certification	12
6.2 Testing Report	12
6.3 Quality Control Management.....	12
6.4 Supplier Management	13
6.5 After Sales Service	13
6.6 Overseas After Sales Service.....	14
Section 7: Production Process Management	16
Section 8: R & D Capacity	17

Report No:	22648171_P+T	Report date:	28/Oct./2021	Assessed By	Shengqian Luo
CONFIDENTIAL		All Rights Reserved			Page No: 3 of 30



8.1 Current Situation	17
8.2 R&D Real Case Description	18
8.3 Design Process	19
8.4 Design Devices (N/A).....	19
Section 9: Company Development / Expansion Plans	20
Section 10: Production Flow.....	21
Section 11: Certification & Photos	22
Section 12: Company and Product Samples	25
Section 13: Competitive Advantages	27
13.1 Product Group Capacity	27
13.2 Real Case for Lower MOQ & Lead Time	27
13.3 Real Case for Large Contract & Lead Time.....	27
13.4 Overseas After Sales Service Capacity	27
13.5 After-sales service capacity	28
Section 14: Service capabilities.....	29
14.1 Experience with large-scale procurement contracts	29
14.2 Overseas showroom	29
14.3 Offline trade show	29
Section 15: Supply chain capability	30
15.1 Centralized procurement	30
15.2 Overseas warehouse.....	30

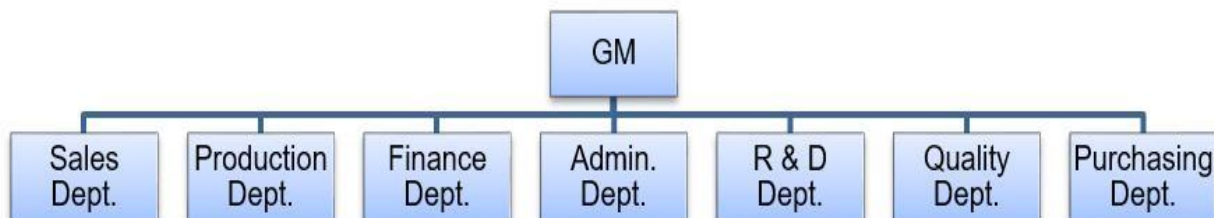
Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	91441900698185317E
Year Established:	17/Dec./2009	Validity Period:	17/Dec./2009--31/Dec./2049
Export Experience:	11 years	Industry Experience:	11 years
Registered Address:	Nanwei, Tangbian, Zengbu Village, Chashan Town, Dongguan City, Guangdong Province, China		
Company Address:	Nanwei Industrial Park, Tangbian, Chashan Town, Dongguan City, Guangdong Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Dongguan Market Supervision And Administration Bureau
Registered Capital:	RMB 20,000,007		
Corporate Representative:	Mr. Mutai Wu		
Industry:	General Industrial Equipment		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Is it listed company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
If yes, please fill in the stock code:	N/A		
Products /Service:	Manipulator; Custom Made Automation System; IML Solution; Injection Robot; IMD System		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input checked="" type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: <u>9,600 m²</u>			
Number of Building(s) : <u>3</u>			
Office Size: <u>945 m²</u>			

Section 2: Human Resources

Human Resources

2.1 Company Chart



```
graph TD; GM[GM] --- Sales[Sales Dept.]; GM --- Production[Production Dept.]; GM --- Finance[Finance Dept.]; GM --- Admin[Admin. Dept.]; GM --- RD[R & D Dept.]; GM --- Quality[Quality Dept.]; GM --- Purchasing[Purchasing Dept.]
```

2.2 Employee Headcount

Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Sales Dept.	59	0	59
Production Dept.	63	0	63
Finance Dept.	8	0	8
Admin. Dept.	10	0	10
R & D Dept.	11	0	11
Quality Dept.	3	0	2
Purchasing Dept.	2	0	3
Total Number:	157	0	157

2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential

Section 3: Current Export Situation

Current Export Situation				
There is/are <u>3</u> foreign trading employee(s) in the company.				
Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	YES	YES
21-30Years	0	N/A	N/A	N/A
11-20 Years	0	N/A	N/A	N/A
6-10 Years	0	N/A	N/A	N/A
2-5 Years	3	N/A	N/A	N/A
Less than 2 years	0	N/A	N/A	N/A
Does the company have a valid export license?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Export License Registration No.:		04871021		
Total revenue (Previous year, Unit: USD):		7500000		
Total export revenue (Previous year, Unit: USD):		1170000		
Estimated export revenue (Current year, Unit: USD):		1800000		
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest Port:		Guangzhou Port; Shenzhen Port		
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input type="checkbox"/> CFR		
Accepted Payment Type:		<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input type="checkbox"/> Cash <input type="checkbox"/> West Union, MoneyGram <input type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker		
Average lead time from product order confirmation to production delivery (products exiting the factory):				
Product Category		Num	Unit	
Manipulator		35	days	
Custom Made Automation System		35	days	
IML Solution		35	days	
Injection Robot		35	days	
IMD System		35	days	
Average Sampling Time				
Product Category		Lead Time		
N/A		N/A		
The Shortest Sampling Time				
Product Category		Shortest Lead Time		
N/A		N/A		

Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Manipulator; Custom Made Automation System; IML Solution; Injection Robot; IMD System	Confidential	1
South America	Manipulator; Custom Made Automation System; IML Solution; Injection Robot; IMD System	Confidential	2
Eastern Europe	Manipulator; Custom Made Automation System; IML Solution; Injection Robot; IMD System	Confidential	2
Southeast Asia	Manipulator; Custom Made Automation System; IML Solution; Injection Robot; IMD System	Confidential	1
Africa	Manipulator; Custom Made Automation System; IML Solution; Injection Robot; IMD System	Confidential	1
Oceania	Manipulator; Custom Made Automation System; IML Solution; Injection Robot; IMD System	Confidential	1
Mid East	N/A	0	0
Eastern Asia	Manipulator; Custom Made Automation System; IML Solution; Injection Robot; IMD System	Confidential	1
Western Europe	Manipulator; Custom Made Automation System; IML Solution; Injection Robot; IMD System	Confidential	5
Central America	N/A	0	0
Northern Europe	N/A	0	0
Southern Europe	Manipulator; Custom Made Automation System; IML Solution; Injection Robot; IMD System	Confidential	1
South Asia	Manipulator; Custom Made Automation System; IML Solution; Injection Robot; IMD System	Confidential	1
Domestic Market	Manipulator; Custom Made Automation System; IML Solution;	Confidential	84



	Injection Robot; IMD System		
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	

Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
Confidential				
5.2 Production Capacity				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Manipulator	200 Sets/Month	Confidential		
Custom Made Automation System	200 Sets/Month	Confidential		
IML Solution	200 Sets/Month	Confidential		
Injection Robot	200 Sets/Month	Confidential		
IMD System	200 Sets/Month	Confidential		
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Gantry Mill	Confidential	1	6	Acceptable
CNC	Confidential	5	4	Acceptable
Cutting Machine	Confidential	2	4	Acceptable
Milling Machine	Confidential	5	6	Acceptable
Attemperator	Confidential	1	4	Acceptable
Welder	Confidential	6	4	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
N/A	N/A	N/A	N/A	N/A
5.5 Subcontractors				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
Confidential	Confidential	Confidential	Confidential	
if the factory has testing capability(including qualified staff, equipment and method or certified by any orgnization& 3rd parties & client)		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Subcontractors Type		<input type="checkbox"/> Order outsourcing <input checked="" type="checkbox"/> Process outsourcing <input type="checkbox"/> No need to outsource <input type="checkbox"/> Other		
Equipment Number		Confidential		
Production Line Number		Confidential		
Work Instruction		<input checked="" type="checkbox"/> Yes		



	<input type="checkbox"/> No
Clear Production Process	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Production Management System	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Production Control Capability	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Section 6: Quality Assurance

Quality Assurance				
6.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
ISO9001	ICAS	11719QU0063-05R0M	Design, production and sales of automatic manipulator	08/May/2019 -- 07/May/2022
6.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name	Validity Date
CE	UDEM	M.2021.206.C678 31	Servo Robot	22/Sep./2021 -- 21/Sep./2026
CE	UDEM	M.2021.206.C678 33	Swing Robot Series	22/Sep./2021 -- 21/Sep./2026
CE	UDEM	M.2021.206.C678 32	IML Automation System	22/Sep./2021 -- 21/Sep./2026
6.2 Testing Report				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
6.3 Quality Control Management				
Item	Content	Observations /Comments		
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.3.3	Who does the QC/QA Manager /Supervisor report to?	GM -- Mr. Mutai Wu		
6.3.4	How many QA/QC inspectors in total?	2		
No. of Employees in Each Production Line:				
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA	
Workshop	6	57	2	
6.3.5 Average Guarantee Time				
Product Category		Guarantee Time		
Manipulator		1 year		
Custom Made Automation System		1 year		
IML Solution		1 year		
Injection Robot		1 year		
IMD System		1 year		


6.3.6 The Longest Guarantee Time		
Product Category		Guarantee Time
Manipulator		1 year
6.3.7 Are there any specific inspection standards and guidelines/records of workflow?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4 Supplier Management		
Item	Content	Observations /Comments
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input checked="" type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary
6.5 After Sales Service		
Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for	<input checked="" type="checkbox"/> Yes, with clear procedures and written records

	handling customer complaints?	<input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.5.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.5.6	Do you have a complete after sales service capability?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

6.6 Overseas After Sales Service

6.6.1	Is it possible to provide expatriate engineer services?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.6.2	If possible provide expatriate engineer, what kind of onsite after-sales services are included?	<input type="checkbox"/> Debugging <input type="checkbox"/> Maintain <input type="checkbox"/> Repair <input checked="" type="checkbox"/> Other

Quality Management Process

Debugging	N/A	N/A
	N/A	N/A

Received the second-party or the third-party inspection records

N/A	N/A	N/A
-----	-----	-----



N/A	N/A	N/A
-----	-----	-----

Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary

Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There is/are <u>11</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	1
Graduate	6		11-20 Years	7
Junior College	5		6-10 Years	3
Technical School	0		2-5 Years	0
High School	0		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent	The Patent Type	Available Date	
ZL 20172097737 6.7	The utility model relates to a manipulator and a grabbing fixture	The patent for utility model	07/Aug./2017	
Brand Situation				
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
17064600	SWITEK	Class 7	14/Aug./2016-- 13/Aug./2026	Photo in section 11 (Trademark photo)
The Average Time For New Products Launched				
Product Category		Lead Time		
Manipulator		25 days		
Custom Made Automation System		25 days		
IML Solution		25 days		
Injection Robot		25 days		
IMD System		25 days		
The Shortest Time For A New Item Launched				
Product Category		Shortest Lead Time		
Manipulator		25 days		
Does the company provide ODM service for others?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Based on inspection, are R & D employees equipped with adequate specialized equipment?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
If yes, please list all key equipment used:		N/A		

Do R&D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please list the main software used:	Pro/E, AUTO CAD, Photoshop
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<input checked="" type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No
Have the designed products been internal verified or validated?	<input checked="" type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input checked="" type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input checked="" type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No
Does the company has qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No
What level of design services are provided?	<input type="checkbox"/> Only add logo/change color/material <input type="checkbox"/> Sample processing <input type="checkbox"/> Graphic processing <input checked="" type="checkbox"/> Create an entirely new product


New Products Launched quantity for each year

Product Category	Num	Unit
Confidential	Confidential	day

8.2 R&D Real Case Description

Customer's Name	Confidential
Customer's Location	Confidential
Customer's Industry:	Confidential












Order's Requirement Description:		Confidential	
8.3 Design Process			
Process 1	N/A		N/A
	N/A		N/A
Design	N/A		N/A
8.4 Design Devices (N/A)			



Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to expand more foreign trade market.	1 year

Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Raw Material Warehouse		Appearance Design		Material Cutting
4		5		6	
	CNC Machining		Welding		Grinding
7		8		9	
	Assembly and Debugging		Testing		Packing

Section 11: Certification & Photos

Certification & Photos	
Certification & Photos -- Business License	Certification & Photos -- Permit for Opening Bank Account
	
Certification & Photos -- Export License Registration	Certification & Photos -- Certificate of High-tech Enterprise
	
Certification & Photos -- Certificate of Guangdong High Tech Products	Certification & Photos -- Certificate of Guangdong High Tech Products
	
Patent Photos	
Certification & Photos -- Patent	N/A



N/A

Product Certification Photos

Certification & Photos -- CE 1



Certification & Photos -- CE 2



Certification & Photos -- CE 3



N/A

N/A

Quality Management System Certification Photos

Certification & Photos -- ISO9001:2015

N/A



N/A

Testing Report Photos (N/A)

Trademark Photos

Certification & Photos -- Trademark



N/A

N/A

Section 12: Company and Product Samples

Company and Product Samples	
Company Gate 	Office 
Workshop 	Workshop 
Product Sample 	Product Sample 
Product Sample	Product Sample



Product Sample



Product Sample




Section 13: Competitive Advantages

13.1 Product Group Capacity				
13.1.1 Products Sold (Within 12 Months)				
Products Name	Quantity		Revenue (USD)	
Confidential	Confidential		Confidential	
13.1.2 Suppliers Cooperated With (Within 12 Months)				
No. of cooperation suppliers (total)		Confidential		
No. of suppliers (which cooperated over 2 times)		Confidential		
No. of provinces which cooperation suppliers belong to		Confidential		
Would the company like to provide design solution service for integration project?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
If yes, these projects include		Confidential		
Would the company like to provide a total solution for purchasing?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No		
If yes, please describe it		Confidential		
13.1.3 Real Case Description:				
Customer Name		Confidential		
Customer Country		Confidential		
Customer Region		Confidential		
Products Category		Confidential		
Order Value (USD)		Confidential		
Order Processing Process		Confidential		
Customer's Feedback		Confidential		
13.2 Real Case for Lower MOQ & Lead Time				
Products Name	MOQ (Within 12 Months)		Lead Time	
Confidential	Confidential		Confidential	
MOQ for each item	<input checked="" type="checkbox"/> Less than 10 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input type="checkbox"/> 50-100 <input type="checkbox"/> 100-300 <input type="checkbox"/> More than 300			
13.3 Real Case for Large Contract & Lead Time				
Products Name	Order (Within 12 Months)		Lead Time	
Confidential	Confidential		Confidential	
13.4 Overseas After Sales Service Capacity				
13.4.1 If yes, what onsite after-sales services are included	N/A	Location	Evidence- provided	Self-description
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A



Personnel training	<div><input type="checkbox"/> Yes</div> <div><input checked="" type="checkbox"/> No</div>	N/A	N/A	N/A
Other: N/A		N/A	N/A	N/A
13.4.2 Average response time	1day			
13.5 After-sales service capacity				
Does the company accept small order?	<div><input checked="" type="checkbox"/> Yes</div> <div><input type="checkbox"/> No</div>			

Section 14: Service capabilities

14.1 Experience with large-scale procurement contracts		
14.1.1 Have you had a procurement contract with a Fortune 500 company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
14.1.2 Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
14.1.3 The country/region of your overseas service center		
Country/Region	N/A	
14.2 Overseas showroom		
14.2.1 Do you have an overseas showroom?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
14.2.2 The country/region of your overseas showroom		
Country/Region	N/A	
14.3 Offline trade show		
Have you participated in offline trade shows?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Tradeshow name	The 33rd China International Plastics and Rubber Industry Exhibition	Official images from the trade show 
Date attended	21/May/2019	
Host Country/Region	China/Guangzhou	



Section 15: Supply chain capability

15.1 Centralized procurement	
In the past 12 months, have you sold products from at least three sub-categories?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
15.2 Overseas warehouse	
Do you have an overseas warehouse?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Country/Region	N/A

-- End of Report --